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Man on a Mission: How to Succeed, Serve, and Make a Difference in Your Financial Services Career

Marv Feldman

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Can you imagine being an integral part of an industry that lets you build wealth while transforming the lives of your clients and still have time to spend with your family? Can you conceive of a profession where you create a lifetime of security and wealth for others where none existed before?

The culmination of a five-decade, award-winning career in the life insurance and financial services industry, Man on a Mission: How To Succeed, Serve, And Make A Difference In Your Financial Services Career is a step-by-step primer for prospective agents and advisors, and those who wish to renew their commitment to a field with unlimited potential.

In his candid, incisive style, Marvin Feldman takes readers inside the life insurance based financial services profession, exposing its rigors and rewards, providing strategies and systems for success at every level, and espousing a work-life balance that is well within reach. Through personal experience, insight, and hindsight, the author leaves no doubt that solutions to problems are predicated on the fundamental need in all of us--agents, advisors, and clients--to protect what we have and those whom we love.

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